



AQUALINE

WATER TREATMENT PRODUCTS, INC.

Company Description: Located in the Greater Charlotte metro area, Aqualine has over 23 years of industry experience in the water management field. Aqualine's success in the management of reclaimed/non-potable water, cooling towers, steam boilers, closed loop systems, and process water is demonstrated through their continuing relationships with clientele across the country.

- Aqualine is in growth mode
- Tight team atmosphere
- Operating in the GREEN/environmental industry

Position Description: Sales Engineer Manager

- Responsible for the new direct development and profitable growth of existing practice
- Sales management including lead generation/data mining exercises
- Management responsibilities of field personnel including:
 - New Construction – Coordination, delivery, installation, startup and certification of water management program and equipment
 - Client Base – Provide consultative services and analytical testing | reporting for maintenance of existing HVAC and process water management systems
- Keeping current clients abreast of the latest technology offerings
- Recommend technical initiatives to enhance sales activity
- Assist in new product rollout – testing and evaluation
- Support training program development for new hires

Position Details:

Location: Charlotte, NC

Travel Requirements: New employees will initially work out of the Davidson office in order to complete initial training. Employees will then travel to client locations via company car as required.

Shift Work: N/A

Supervisory: Yes

Requirements:

- Strong experience managing and developing field sales personnel
- 4 year degree in science or engineering and 5+ years work experience in related field
- Excellent working knowledge of Microsoft Office Suite
- Knowledge of health/safety/hazmat issues relating to chemicals/equipment
- Excellent written and verbal skills required across all functional business units
- Proficient in reading plans/specifications, CADD
- Project management experience

Career Progression: Upward mobility and leadership potential. As a small yet growing company Aqualine fosters and relies on a team environment. Consequently, strong performers with strong leadership potential can soon find themselves in a senior leadership position.

Benefits: Health/Dental, 401(k) plus matching, Education Allowance, Company Car, Expense Account

*If you are interested in becoming an Aqualine team member, please email your resume to hr@aqualine.net.
For more information about Aqualine, please visit our website at <http://www.aqualine.net>*